

Message Text

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PAGE 01 STATE 192708

46

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF

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COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

ARA/NC/TSONANDRES (INFO)

----- 068458

P 141616Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, VE

SUBJECT: MAJOR PROJECT: CHLORINE-SODA PLANT

REF: CARACAS 7827

1. MEPD HAS CONTACTED A NUMBER OF QUALIFIED DESIGN/
CONSTRUCTION FIRMS RE SUBJECT OPPORTUNITY. THUS FAR,
THE FOLLOWING FIRMS HAVE EXPRESSED INTEREST:

--- THE H. K. FERGUSON CO.
--- C/O VAHE MELKONIAN
--- DIR., BUSINESS DEVELOPMENT
--- ONE ERIE PLAZA
--- CLEVELAND, OHIO 44114

--- DRAVO CORPORATION
--- C/O W. W. LAWRENCE
--- MGR. GENERAL CHEMICALS
--- CHEMICAL PLANTS DIV.
--- ONE OLIVER PLAZA

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PAGE 02 STATE 192708

--- PITTSBURGH, PA. 15222

--- CRAWFORD AND RUSSELL

--- C/O R. K. NARANG

--- ASST. V. P.

--- 733 CANAL STREET

--- STANFORD, CONN. 06904

--- C. F. BRAUN CO.

--- C/O R. N. COLLINS

--- 1000 S. FREMONT AVE.

--- ALHAMBRA, CA. 91802

--- RUST ENGINEERING

--- C/O JOHN F. TOURTELOTTE

--- DIR., MARKETING

--- P. O. BOX 101

--- BIRMINGHAM, ALABAMA 35201

2. THE ABOVE COMPANIES ARE CAPABLE OF COMPLETE TURNKEY DESIGN AND CONSTRUCTION OF CHLORINE PLANTS. PLEASE INFORM IVP TO ASSURE THAT THEY RECEIVE PREQUALIFICATION INVITATION. THEY WOULD APPRECIATE ANSWERS TO FOLLOWING QUESTIONS WHICH WOULD ASSIST THEM IN PURSUING THE PROJECT:

A) NAME OF PARTY AT IVP WHO WOULD BE RESPONSIBLE FOR

--- PROJECT - AND TO WHOM LETTERS OF INTEREST CAN

--- BE SENT.

B) HAS FEASIBILITY STUDY BEEN DONE? IF SO, BY WHO?

C) DOES IVP WANT TURNKEY BIDS OR OTHER?

D) SIZE OF PROJECT - ESTIMATED COST AND CAPACITY.

E) TYPE OF BIDDING - WOULD OTHER THAN LUMP SUM

--- BE ACCEPTABLE.

F) TIMETABLE ON BIDDING.

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PAGE 03 STATE 192708

G) HOW IS PROJECT TO BE FINANCED?

H) WHAT IS INTENDED USE OF PRODUCT?

I) TYPE OF PROCESS - MERCURY OR DIAPHRAGM CELL?

J) IS SALT AVAILABLE AND IN WHAT FORM?

K) WHAT TYPE POWER AVAILABLE AND AT WHAT COST?

WOULD APPRECIATE ANSWERS TO ABOVE AND CONFIRMATION
THAT IVP WILL INVITE COMPANIES TO PREQUALIFY ASAP.
SISCO

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Disposition Approved on Date:
Disposition Authority: n/a
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TAGS: BEXP, VE
To: CARACAS
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